

Tenable versus Rapid7

Four times as many customers choose Tenable over Rapid7¹

Why? Tenable's proven accuracy, comprehensive coverage and unmatched support for your security needs

4x

Why customers choose Tenable over Rapid7

Coverage and accuracy

As of January 2025, Tenable Research has published 227K plugins covering 94K CVEs, and we update and publish vulnerability coverage and zero-day research at tenable.com/plugins.

94 K

Vulnerabilities assessed with [226,000+ plugins](#)

726

Vulnerabilities disclosed by [Tenable Research](#)

< 24 hrs

Median time for coverage of [high profile issues](#)

"The biggest difference between Tenable and Rapid7 [is] its coverage...The way that the information is presented and how [Tenable] helps us prioritize the risk of certain assets and components [makes] it a better tool [than Rapid7]."

– Senior security engineer, insurance company

Vulnerability management innovation

Introduced in 2024, [Vulnerability Intelligence](#) offers granular intelligence on vulnerabilities, including tracking vulnerability history to see changes over time.

[Exposure Response](#) enables customers to uniquely track risk remediation with SLAs, instead of relying on cumulative risk scores. Tenable provides a single end-to-end workflow and takes a risk-based approach regardless of patch availability.



- ✗ Rapid7 lacks deep vulnerability intelligence, resulting in inaccurate and missing results
- ✗ Rapid7's goals, SLAs, and remediation projects are separate features.
- ✗ Rapid7 remediation projects are focused on patches.

Vision beyond vulnerability management

Tenable has broadened its traditional vulnerability management strengths, adding: external attack surface management (EASM), cloud security, industrial OT security, and identity systems/Active Directory (AD) security. Tenable has the best coverage across the entire attack surface.

✗ Rapid7 lacks the capability to see Active Directory and Entra ID environments and doesn't offer Operation Technology security.

"When it came to operational technology ...that's where Tenable won... When it comes to the cloud area, Tenable was by far the best solution of the finalists."

- Vulnerability management architect,
German manufacturing company²

Service and support

The vast majority of customers who moved from Rapid7 to Tenable were frustrated with support quality.³

Tenable customers say the ability to pay for a level of support and receive what you've paid for is a tremendous benefit.

"Rapid7's support was being difficult... One of the things that we were looking for was a company with a good track record for support. In my past experience, Tenable did a pretty good job of keeping up support."

- Security engineer, public university⁴

Leader in compliance

Tenable leads Rapid7 in CIS benchmark coverage — 200 total (82%).

Tenable supports [PCI DSS](#) compliance by providing an integrated and streamlined vulnerability management and [PCI ASV solution](#).

82%

CIS Benchmarks

100 K

audit checks

1,297

audits published

With Tenable, we found that we could do [PCI scanning] within the solution provided. If we had gone with Rapid7, they don't do [PCI scanning]."

- Security infrastructure manager,
business process outsourcing company⁵



Compare Tenable to Rapid7

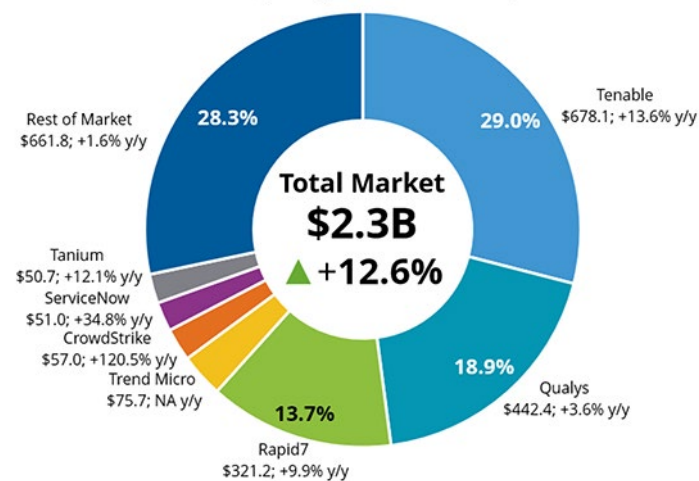


<p>✓ Wide variety of assets: endpoints, network devices, operation technology (OT), identity systems, cloud workloads, web apps</p>	Overall asset coverage	<p>✗ Lacks coverage for operational technology (OT) devices, identity security systems and Azure AD</p>
<p>✓ Extensive and leading CIEM capabilities</p>	Cloud security identity protection	<p>✗ Lacks CIEM capabilities</p>
<p>✓ Tenable One is an exposure management platform that combines integrated risk metrics across vulnerability management, web application security (WAS), cloud, identity, OT and attack surface management</p>	Exposure management analytics	<p>✗ Doesn't offer OT and identity systems management.</p>
<p>✓ Enables organizations to benchmark themselves internally and against industry peers</p>	Internal and peer benchmarking	<p>✗ Not offered by Rapid7</p>
<p>✓ Vulnerability priority rating (VPR) leverages threat, vulnerability and asset data to predict vulnerability exploitation risk</p>	Prioritization and asset criticality	<p>✗ Confusing and non-intuitive asset criticality scores make it harder to prioritize critical vulnerabilities</p>
<p>✓ Provides rich vital context on any given vulnerability including the likelihood of exploitation and potential impact</p>	Vulnerability intelligence	<p>✗ Lacks a robust vulnerability database with enriched metadata and advanced search/filtering capabilities</p>
<p>✓ Offers integrated and streamlined vulnerability management and PCI ASV solution to comply with PCI DSS requirements</p>	PCI DSS compliance	<p>✗ Not offered by Rapid7</p>
<p>✓ Offers both on-prem (Tenable Security Center) and cloud (Tenable Vulnerability Management) options</p>	On-prem and cloud coverage	<p>✗ Prioritizing cloud-based InsightVM over the on-prem Nexpose⁶</p>
<p>✓ 100% committed to partners, 125 partners and 250 pre-built integrations</p>	Partner ecosystem	<p>✗ Rapid7 sunsetted integrations with BeyondTrust and doesn't support popular tech like HashiCorp or HCL BigFix⁷</p>
<p>✓ Fully-fledged patch management integrated with Tenable Vulnerability Management, as well as integration with the leading third-party remediation tools</p>	Patch management and remediation	<p>✗ Not offered by Rapid7, limited support for third-party tools</p>

No. 1 in vulnerability management

FIGURE 1

Worldwide Device Vulnerability Management 2023 Share Snapshot

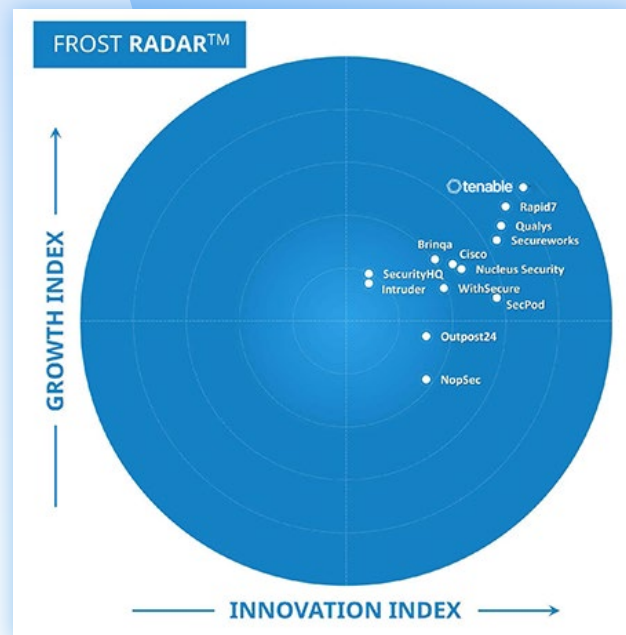


Note: 2023 Share (%), Revenue (\$M), and Growth (%)

Source: IDC, 2024

IDC ranks Tenable as #1 in worldwide Device Vulnerability Management market share for the sixth consecutive year

[Read the report](#)



Tenable named a leading force in vulnerability management and top-ranked among 13 vendors in the Growth and Innovation indexes in the Frost Radar, Vulnerability Management, 2023

[Read the report](#)

About Tenable

Tenable® is the exposure management company, exposing and closing the cybersecurity gaps that erode business value, reputation and trust. The company's AI-powered exposure management platform radically unifies security visibility, insight and action across the attack surface, equipping modern organizations to protect against attacks from IT infrastructure to cloud environments to critical infrastructure and everywhere in between. By protecting enterprises from security exposure, Tenable reduces business risk for approximately 44,000 customers around the globe. Learn more at www.tenable.com.

Contact Us:

Please email us at sales@tenable.com or visit tenable.com/contact

Sources:

¹Tenable source, ²Rapid7 source • ³Internal customer interview • ⁴Internal survey • ⁵Internal customer interview

⁶Internal customer interview • ⁷Rapid7 blog • ⁸Rapid7 technology partners